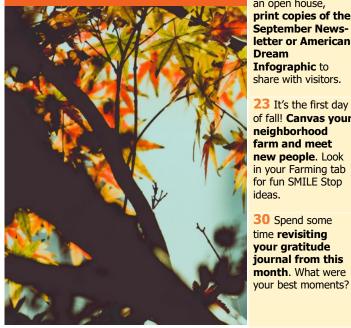


Sunday

Monday

Tuesday

September **POWER AGENT® ACTION CALENDAR** FOR DESIGNING A **MONTH WORTH SMILING ABOUT!**



	Power Agents [®] Making a Difference in Our Industry.						block your schedule for the
							month . There's comfort in clarity.
	2 Get yourself a gratitude journal. For the next 30 days write down 5 things you appre- ciated about each day. The shift in focus is life- changing.	3 Join us for the Power Hour with Darryl Coaching Call. Check your classroom for dates and times. Bring your best question!	4 Put up your Building My Empire Do Not Disturb sign and prospect for two solid hours today. Focus on serving, not selling.	5 Take a new route to work today to create a men- tal and physical shift in direction. It almost always leads to fresh perspective.	6 It's "Read a book" day! Pick one of the eBooks in your classroom for some prospect- ing motivation! Reach out to 10 prospects today.	7 Start your morn- ing off with positive affirmation, then plan at least one hour of family time to look forward to this weekend and lock it in!	8 Canvas your neighborhood farm today and offer the Neighbor- hood Market Report Certificate to the people you meet!
<u>R</u>	9 Spend an hour reflecting on grati- tude this morning. Revisit this week's journal for inspira- tion. Reach out to 5 people who have inspired you to say thanks.	10 Join us for the Power Hour with Darryl Coaching Call. Check your classroom for dates and times. Bring your best question!	11 Put up your Calling My People Do Not Disturb sign and prospect for two solid hours today. Focus on serving, not selling.	12 Watch the 12 Best Ways to Generate Listings webinar on de- mand then prospect for an hour using one of the ideas you learned.	13 It's "Fortune Cookie Day". Go door-knocking through a neighbor- hood you'd like to market, introduce yourself and pass out cookies & your card!	14 Call at least 10 past clients this morning to let them know that markets are changing and ask if they have ques- tions.	15 Laughter really is good medicine. Block out a few hours for a funny movie, comedy show, or your favorite SMILE- worthy reboot activity.
	16 If you're hosting an open house, print copies of the September News- letter or American Dream Infographic to share with visitors.	17 Join us for the Power Hour with Darryl Coaching Call. Check your classroom for dates and times. Bring your best question!	18 Put up your In it to Win It Do Not Disturb sign and prospect for two solid hours today. Focus on serving, not selling.	19 Take an hour break today to listen to one of the Power Agent Interviews in the Podcast tab of your classroom. What's your take-away?	20 Use the FSBO & FSBO voicemail dialogues found in the Prospecting tab and commit to making at least 5 calls.	21 Today is World Gratitude Day. Call ten influencers in your life and thank them for all they've done and let them know you are there	22 Call a family meeting to take a look at Octo- ber's calendar and block out some together time to look forward to!
	23 It's the first day of fall! Canvas your neighborhood farm and meet new people. Look in your Farming tab for fun SMILE Stop ideas.	24 Join us for the Power Hour with Darryl Coaching Call. Check your classroom for dates and times. Bring your best question!	25 Put up your Prospecting is My Super Power Do Not Disturb sign and prospect for two solid hours today. Focus on serving, not selling.	26 Join us for this month's webinar: Why FSBOS Should NEVER Be FSBOS at Noon Eastern. Check the home page for details!	27 Use the Expired dialogue found in the Prospecting and commit to making at least 5 calls.	28 It's National Good Neighbor Day . Take an hour and visit some of your neighbors, ask if there is anything you can do to help them.	29 Take a look back at your monthly goal for this month and use it to help recalcu- late what you want to accomplish in October.
1	30 Spend some time revisiting						

Wednesday

Thursday



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place and time-

1 Take an hour to put your plan in

Friday