

The S.A.F.E. Showing Program

Social Distance Showings

With the pandemic currently preventing traditional showings, this is a great time to present a **S.A.F.E Showing** program to your potential clients who may be concerned about strangers coming into their homes.

What does **S.A.F.E. Showing** mean, exactly?

- **S – Sanitizing** the home after showings.
- **A – Airways** covered with masks. If a buyer doesn't have one already, one will be provided.
- **F – Footwear** removed/or paper booties provided to slip over shoes
- **E – Eyes Only** - There will be a no-touch policy in place, and sterile nitrile gloves can be provided for everyone coming into the home.

Here's how S.A.F.E. Showings work:

1. The agent will pick one day of the week and schedule ALL showings on that day in back-to-back appointments.
2. Space showings on the hour between the hours of 10 a.m. to 5 p.m., then, at 6 p.m., a cleaning crew is deployed to perform a full sanitation. Stress to potential buyers that it is essential that they arrive **ON TIME** to prevent any overlap of buyers at the house at the same time.
3. Make each showing no more than 45 minutes, giving agents 15 minutes to go through the home and wipe door handles, light switches, and any surfaces to sanitize quickly before the next person arrives.
4. Listing agent must be present as people (limited number at a time) tour the home, ensuring the "Eyes Only" rule is followed.

The point of this is to be able to show a home to potential buyers while minimizing health risks. That is why it is imperative to follow the S.A.F.E. Showing protocol.