FORECLOSURES/NOTICE OF DEFAULT DIALOGUE

Clients going through a foreclosure are upset, or in denial, and seriously stressed. The keys to these conversations is kindness, empathy, and to let them know someone is on their side, rather than the side of banks or big business.

Step 1 Identify

Hi, Mr Hunna Hunna?

Step 2 Introduce

This is Darryl Davis from Power Realty.

Step 3 Clarify

The reason why I'm calling is because one of the things that I specialize in is working closely with homeowners who have found themselves in mortgage distress, especially during these difficult times of economic challenges and global health crises. Financial struggles for families are at an all-time high and coping with banks and creditors is more than stressful, I know.

Step 4 Build Rapport

Just so you know, I have these conversations, all the time. I think it's terrible what these banks and big businesses have done to a lot of homeowners.

So, we try to do our best to help homeowners through this process, so they get out of this or get through this on a lesser scale. And I have a Seller Success System that that helps homeowners to navigate through this challenge if you are interested. Anyway, I just want to introduce myself, make myself and this system available to you, and let you know that you don't have to walk through any of this alone.

Step 5 Invite Action

Do you have any questions, or can we schedule a time where I can share several options that have helped homeowners find solutions that can help them move beyond their current stressors and onto their next level sooner?

For more dialogue and/or training sessions, call Darryl Davis Seminars at 1-800-395-3905
www.ThePowerProgram.com

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