

Monday

1/18

JOIN US FOR THE
POWER HOUR WITH
DARRYL COACHING
CALL AT 11 EASTERN.
CHECK THE COACHING
CALL TAB IN
CLASSROOM FOR
ACCESS CODE.

Tuesday

1/19

IT'S NATIONAL POPCORN
DAY! DELIVER A TIN OF
GOURMET POPCORN -TO
FIVE OF YOUR TOP
CLIENTS WITH A NOTE
THAT SAYS, "JUST
WANTED TO POP BY AND
SAY THANKS FOR BEING
A CLIENT!"

THIS WEEK:

TOP 3 THINGS I MUST
ACCOMPLISH:

Wednesday

1/20

PUT UP YOUR
PROSPECTING IS MY
SUPERPOWER DO NOT
DISTURB SIGN AND
PROSPECT FOR TWO
SOLID HOURS TODAY.
FOCUS ON SERVING,
NOT SELLING.

Thursday

1/21

CHECK OUT
BOXBROWNIE.COM TO
CREATE VIRTUAL TOURS
AND EDIT YOUR
LISTING PHOTOS. HEAD
TO TECH TOOLS AND
TRAINING FOR A \$40
COUPON AND TRAINING
VIDEO!

POWER AGENT TOOL(S)
I WILL USE:

Friday

1/22

CONTACT 10-20 PAST
CLIENTS AND LET THEM
KNOW THAT ONE OF THE
SERVICES YOU PROVIDE
IS A NEIGHBORHOOD
MARKET REPORT, SO
THEY KNOW THE VALUE
OF THEIR HOME.

Saturday

1/23

IT'S NATIONAL PIE
DAY! DELIVER A
DELICIOUS PIE TO
FIVE GREAT CLIENTS
WITH A NOTE, "ANY
WAY YOU SLICE IT -
YOU'RE A GREAT
CLIENT! THANK YOU!"

#1 THING I NEED TO LET
GO OF:

Sunday

1/24

IT'S NATIONAL
COMPLIMENT DAY!
CALL UP AT LEAST 5
PAST CLIENTS AND
COMPLEMENT THEM ON
SOMETHING THAT
MAKES THEM UNIQUE
AND SPECIAL TO YOU!

NUMBER OF
PEOPLE/FAMILIES I
WILL SERVE:

GRATITUDE LIST:
