



Monday

3/1

JOIN US FOR THE POWER HOUR WITH DARRYL COACHING CALL AT 11 EASTERN. CHECK THE COACHING CALL TAB IN CLASSROOM FOR ACCESS CODE.

Tuesday

3/2

PUT UP YOUR PROSPECTING IS MY SUPERPOWER DO NOT DISTURB SIGN AND PROSPECT FOR TWO HOURS. FOCUS ON SERVING, NOT SELLING.

THIS WEEK:

TOP 3 THINGS I MUST ACCOMPLISH:

Wednesday

3/3

JOIN US FOR TODAY'S WEBINAR, STAYING TOP OF MIND WITH YOUR CLIENTS BY USING THE POWER OF YOUR CRM AT NOON EASTERN! (CHECK YOUR TIME ZONE.) GO TO PowerAgentWebinar.com

Thursday

3/4

SEND THE MARCH NEWSLETTER TO YOUR SPHERE! FIND IT IN FARMING AND SELF PROMOTION TAB.

POWER AGENT TOOL(S) I WILL USE:

Friday

3/5

TOMORROW IS NATIONAL DENTIST DAY! STOP BY 2-5 DENTIST OFFICES WITH A FRUIT PLATTER AND A NOTE, "THANKS FOR MAKING SMILES BRIGHTER IN OUR COMMUNITY! HAPPY DENTIST DAY!"

Saturday

3/6

MAKE TODAY ALL ABOUT FSBOS AND EXPIREDS. HIT THE PHONES USING THE DIALOGUES FOUND IN YOUR PROSPECTING TAB. BUILD THAT INVENTORY!

#1 THING I NEED TO LET GO OF:

Sunday

3/7

USE THE EXPIRED DIALOGUE IN THE PROSPECTING TAB AND COMMIT TO MAKING AT LEAST 5 CALLS TO EXPIREDS TO SEE IF THEY ARE READY TO MAKE A MOVE!

NUMBER OF PEOPLE/FAMILIES I WILL SERVE:

GRATITUDE LIST:

