



**Monday**

8/30

JOIN US FOR THE POWER HOUR WITH DARRYL COACHING CALL AT 11 EASTERN. CHECK THE COACHING CALL TAB IN CLASSROOM FOR ACCESS CODE.

**Tuesday**

8/31

NATIONAL TRAIL MIX DAY. DELIVER BAGS OF GOURMET TRAIL MIX TO FIVE GREAT CLIENTS WITH A NOTE, "HAPPY TRAILS! IF YOU EVER HAVE A REAL ESTATE QUESTION OR NEED - I'M HERE FOR YOU!"

**THIS WEEK:**

TOP 3 THINGS I MUST ACCOMPLISH:

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**Wednesday**

9/1

JOIN US FOR TODAY'S WEBINAR, THE MARKET IS SHIFTING: 6 WAYS TO GENERATE A SURGE OF LISTINGS AT NOON EASTERN! (CHECK YOUR TIME ZONE.) GO TO [PowerAgentWebinar.com](http://PowerAgentWebinar.com)

**Thursday**

9/2

SEND THE FIRST OF THE "4 BEST PROSPECTING LETTERS" TO AT LEAST 100 PEOPLE IN YOUR GEO FARM AREA. (WE SUGGEST A FARM OF 300-500 DEPENDING ON BUDGET.)

POWER AGENT TOOL(S) I WILL USE:

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**Friday**

9/3

CONTACT 10-20 PAST CLIENTS AND LET THEM KNOW THAT ONE OF THE SERVICES YOU PROVIDE IS A NEIGHBORHOOD MARKET REPORT, SO THEY KNOW THE VALUE OF THEIR HOME.

**Saturday**

9/4

DOOR KNOCK AROUND RECENT LISTINGS TO LET THE NEIGHBORS KNOW THERE IS ACTIVITY IN THE AREA AND WHAT HOMES ARE GOING FOR!

#1 THING I NEED TO LET GO OF:

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**Sunday**

9/5

TOMORROW IS READ A BOOK DAY! PICK ONE OF THE EGUIDES IN YOUR CLASSROOM, GRAB A TIME-TREASURED CLASSIC, OR TAP INTO A NEW BOOK TO HELP GROW YOUR BUSINESS AND STAY FOCUSED.

NUMBER OF PEOPLE/FAMILIES I WILL SERVE:



GRATITUDE LIST:

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