



Monday

9/6

HAPPY LABOR DAY!
REFLECT ON WHAT'S
WORKING AND WHAT
YOU NEED TO FINISH
THE YEAR STRONG.
THEN TAKE A LITTLE
YOU TIME!

Tuesday

9/7

**JOIN US FOR THE
POWER HOUR WITH
DARRYL COACHING
CALL AT 11 EASTERN.
CHECK THE COACHING
CALL TAB IN
CLASSROOM FOR
ACCESS CODE.**

THIS WEEK:

**TOP 3 THINGS I MUST
ACCOMPLISH:**

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Wednesday

9/8

**JOIN US FOR TODAY'S
WEBINAR, THE 7 MUST-
HAVE HABITS OF
HIGHLY EFFECTIVE
REALTORS® AT NOON
EASTERN! (CHECK YOUR
TIME ZONE.) GO TO**

PowerAgentWebinar.com

Thursday

9/9

**RESEARCH EXPIRES
FROM 6 MONTH AGO
AND USE THE OLD
FSBO/EXPIRED
DIALOGUE IN THE
PROSPECTING TAB TO
SEE IF THEY ARE STILL
INTERESTED IN SELLING!**

**POWER AGENT TOOL(S)
I WILL USE:**

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Friday

9/10

**USE THE EXPIRED
VOICEMAIL
DIALOGUE FOUND IN
THE PROSPECTING TAB
AND COMMIT TO
MAKING AT LEAST 5
CALLS**

Saturday

9/11

**REACH OUT TO 15 PEOPLE
FROM YOUR SPHERE. LET
THEM KNOW THAT
MARKETS ARE SHIFTING
AND ASK IF THEY HAVE
ANY QUESTIONS OR IF
THERE IS A WAY YOU CAN
HELP THEM.**

**#1 THING I NEED TO LET
GO OF:**

Sunday

9/12

**TOMORROW IS FORTUNE
COOKIE DAY! DELIVER
FORTUNE COOKIES TO
FIVE GREAT CLIENTS
AND LET THEM KNOW
YOU FEEL LUCKY TO
HAVE THEM!**

**NUMBER OF
PEOPLE/FAMILIES I
WILL SERVE:**

GRATITUDE LIST:

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