



Monday

10/4

JOIN US FOR THE POWER HOUR WITH DARRYL COACHING CALL AT 11 EASTERN. CHECK THE COACHING CALL TAB IN CLASSROOM FOR ACCESS CODE.

Tuesday

10/5

PUT UP YOUR BUILDING MY EMPIRE DO NOT DISTURB SIGN AND PROSPECT FOR TWO SOLID HOURS TODAY. FOCUS ON SERVING, NOT SELLING.

THIS WEEK:

TOP 3 THINGS I MUST ACCOMPLISH:

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Wednesday

10/6

JOIN US AT NOON EASTERN FOR OUR WEDNESDAY WEBINAR - MARKETING STRATEGIES TO FINISH THE YEAR STRONG. REGISTER AT

PowerAgentWebinar.com

Thursday

10/7

CHOOSE AT LEAST ONE STRATEGY FROM THE OCTOBER SMILE STOPS FLYER TO IMPLEMENT THIS MONTH AND PLAN A DAY TO MAKE IT HAPPEN!

POWER AGENT TOOL(S) I WILL USE:

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Friday

10/8

RESEARCH EXPIREDS FROM 6 MONTH AGO AND USE THE OLD FSBO -EXPIRED DIALOGUE IN THE PROSPECTING TAB TO CALL AND SEE IF THEY ARE STILL INTERESTED IN SELLING!

Saturday

10/9

USE THE CALL INTRO TO FARM DIALOGUE FOUND IN PROSPECTING TO REACH OUT TO THE FOLKS IN YOUR NEIGHBORHOOD FARM AND LET THEM KNOW YOU'LL BE STOPPING BY NEXT WEEK!

#1 THING I NEED TO LET GO OF:

Sunday

10/10

IS THEREDX RIGHT FOR YOU? CHECK IT OUT AT DARRYLSPECIAL.COM AND USE CODE SMILE TO START A FREE TRIAL. GREAT RESOURCE FOR FSBO & EXPIRED LEADS

NUMBER OF PEOPLE/FAMILIES I WILL SERVE:

GRATITUDE LIST:

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