

**Monday****10/11**

**JOIN US FOR THE  
POWER HOUR WITH  
DARRYL COACHING  
CALL AT 11 EASTERN.  
CHECK THE COACHING  
CALL TAB IN  
CLASSROOM FOR  
ACCESS CODE.**

**Tuesday****10/12**

**PUT UP YOUR  
PROSPECTING IS MY  
SUPER POWER DO NOT  
DISTURB SIGN AND  
PROSPECT FOR TWO  
SOLID HOURS TODAY.  
FOCUS ON SERVING,  
NOT SELLING.**

**THIS WEEK:****TOP 3 THINGS I MUST  
ACCOMPLISH:**

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☐**Wednesday****10/13**

**JOIN US AT NOON  
EASTERN FOR OUR  
WEDNESDAY WEBINAR  
- IBUYER BEWARE:  
WHY HOMEOWNERS  
SHOULD LIST WITH  
YOU. REGISTER AT  
PowerAgentWebinar.com**

**Thursday****10/14**

**IT'S NATIONAL  
DESSERT DAY. CHOOSE  
A LOVELY DESSERT  
AND DELIVER TO 5  
GREAT CLIENTS AND  
LET THEM KNOW WHAT  
A SWEET TREAT IT IS  
TO HAVE THEM AS A  
CLIENT.**

**POWER AGENT TOOL(S)  
I WILL USE:**

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☐**Friday****10/15**

**USE THE EXPIRED  
VOICEMAIL  
DIALOGUE FOUND  
IN THE  
PROSPECTING TAB  
AND COMMIT TO  
MAKING AT LEAST 5  
CALLS.**

**Saturday****10/16**

**PREPARE NOVEMBER  
NEWSLETTERS TO GO OUT  
TO YOUR SPHERE AND  
FARM. IF MAILING, POP  
BY THE POST OFFICE. IF  
EMAILING, SCHEDULE TO  
GO OUT NOVEMBER 1ST.**

**#1 THING I NEED TO LET  
GO OF:**

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**Sunday****10/17**

**IT'S NATIONAL PASTA  
DAY. TREAT A TOP  
CLIENT TO A NICE  
ITALIAN DINNER—OR  
SURPRISE YOUR  
FAMILY WITH A NIGHT  
OUT!**

**NUMBER OF  
PEOPLE/FAMILIES I  
WILL SERVE:**

**GRATITUDE LIST:**

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