

**Monday**

10/18

**JOIN US FOR THE POWER HOUR WITH DARRYL COACHING CALL AT 11 EASTERN. CHECK THE COACHING CALL TAB IN CLASSROOM FOR ACCESS CODE.**

**Tuesday**

10/19

**PUT UP YOUR DO NOT DISTURB ZOMBIES SIGN AND PROSPECT FOR TWO SOLID HOURS TODAY. FOCUS ON SERVING, NOT SELLING.**

**THIS WEEK:**

**TOP 3 THINGS I MUST ACCOMPLISH:**

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**Wednesday**

10/20

**JOIN US AT NOON EASTERN FOR OUR WEDNESDAY WEBINAR - HOW TO BECOME A FEARLESS LISTING MACHINE THIS FALL. REGISTER AT**

**PowerAgentWebinar.com**

**Thursday**

10/21

**PICK ONE FLYER OR LETTER FROM THE PROSPECTING TAB AND SEND TO AT LEAST 100 PEOPLE IN YOUR MARKET.**

**POWER AGENT TOOL(S) I WILL USE:**

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**Friday**

10/22

**IT'S NATIONAL NUT DAY. BRING A BAG OF GOURMET NUTS TO FIVE TOP CLIENTS WITH A NOTE, "I'M NUTS ABOUT HELPING MY CLIENTS GET THE MOST FROM THEIR INVESTMENTS!"**

**Saturday**

10/23

**BECOME A MASTER AT PROSPECTING DIALOGUES THAT WORK! DOWNLOAD ALL THE DIALOGUE FILES FROM THE PROSPECTING TAB AND PRACTICE THEM THIS WEEKEND.**

**#1 THING I NEED TO LET GO OF:**

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**Sunday**

10/24

**UP YOUR OPEN HOUSE GAME! REVIEW THE HOW TO TURN ONE OPEN HOUSE INTO A SURGE OF LISTINGS WEBINAR AND CHOOSE AT LEAST 2 STRATEGIES TO INCREASE YOUR BUSINESS.**

**NUMBER OF PEOPLE/FAMILIES I WILL SERVE:**

**GRATITUDE LIST:**

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