



Monday

11/29

**JOIN US FOR THE
POWER HOUR WITH
DARRYL COACHING
CALL AT 11 EASTERN.
CHECK THE COACHING
CALL TAB IN
CLASSROOM FOR
ACCESS CODE.**

Tuesday

11/30

**SEND THE 11 REASONS
TO LIST DURING THE
HOLIDAYS FLYER TO
100 HOMEOWNERS IN
YOUR AREA THIS WEEK.
SAVE IT AS A .JPG AND
PUT ON YOUR SOCIAL
PLATFORMS AS WELL.**

THIS WEEK:

**TOP 3 THINGS I MUST
ACCOMPLISH:**

Wednesday

12/1

**JOIN US AT NOON
EASTERN FOR OUR
WEDNESDAY
WEBINAR -
THE 3-PART
BREAKTHROUGH
BUSINESS PLAN.
REGISTER AT**

PowerAgentWebinar.com

Thursday

12/2

**SPLIT YOUR TIME
THIS MONTH
PROSPECTING 50%
BUYERS/50%
LISTINGS. REVIEW
THE HOW TO CREATE
BUYER LOYALTY
WEBINAR FOR IDEAS.**

**POWER AGENT TOOL(S)
I WILL USE:**

Friday

12/3

**CHOOSE AT LEAST ONE
STRATEGY FROM THE
DECEMBER SMILE
STOPS FLYER TO
IMPLEMENT THIS
MONTH AND PLAN A
DAY TO MAKE IT
HAPPEN!**

Saturday

12/4

**USE THE CALL INTRO TO
FARM DIALOGUE FOUND
IN PROSPECTING TO
REACH OUT TO THE
FOLKS IN YOUR
NEIGHBORHOOD FARM
AND LET THEM KNOW
YOU'LL BE STOPPING BY
SOON!**

**#1 THING I NEED TO LET
GO OF:**

Sunday

12/5

**CALL A FAMILY
MEETING TO REVIEW
CALENDARS, AND TO
LOOK AT FAMILY
GOALS FOR 2022.
INCLUDE THESE WHEN
DEVELOPING NEW
YEAR BUSINESS PLAN.**

**NUMBER OF
PEOPLE/FAMILIES I
WILL SERVE:**

GRATITUDE LIST:

