

# **NOVEMBER 29TH TO** MY POWER WEEK: DECEMBER 5TH, 2021



## **Monday**

11/29 JOIN US FOR THE POWER HOUR WITH DARRYL COACHING CALL AT 11 EASTERN. CHECK THE COACHING CALL TAB IN **CLASSROOM FOR** ACCESS CODE.

#### **Tuesday**

11/30 SEND THE 11 REASONS TO LIST DURING THE HOLIDAYS FLYER TO 100 HOMEOWNERS IN YOUR AREA THIS WEEK. SAVE IT AS A .JPG AND **PUT ON YOUR SOCIAL** PLATFORMS AS WELL.

#### THIS WEEK:

TOP 3 THINGS I MU ACCOMPLISH:	ST
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## Wednesday

JOIN US AT NOON **EASTERN FOR OUR** WEDNESDAY WEBINAR -THE 3-PART BREAKTHROUGH BUSINESS PLAN. REGISTER AT

PowerAgentWebinar.com

# **Thursday**

12/2 **SPLIT YOUR TIME** THIS MONTH PROSPECTING 50% **BUYERS/50%** LISTINGS. REVIEW THE HOW TO CREATE **BUYER LOYALTY** WEBINAR FOR IDEAS.

#### POWER AGENT TOOL(S) I WILL USE:

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# **Friday**

12/3 MAKE TODAY ALL ABOUT FSBOS AND EXPIREDS. HIT THE PHONES USING THE DIALOGUES FOUND IN YOUR PROSPECTING TAB.

> **BUILD THAT** INVENTORY!

## Saturday

12/4 **CHOOSE AT LEAST ONE** STRATEGY FROM THE **DECEMBER SMILE** STOPS™ FLYER TO IMPLEMENT THIS MONTH AND PLAN A DAY TO MAKE IT HAPPEN!

# #1 THING I NEED TO LET GO OF:

# Sunday

12/5

TODAY IS BATHTUB PARTY DAY! STOP BY **5 GREAT CLIENTS'** WITH A BATH BOMB AND A NOTE, "CALL ME TO FIND OUT WHATS BUBBLING IN THE MARKET."

NUMBER OF PEOPLE/FAMILIES I WILL SERVE:

GRATITUDE LIST:	
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