



Monday

3/7

JOIN US FOR THE POWER HOUR WITH DARRYL COACHING CALL AT 11 EASTERN. CHECK THE COACHING CALL TAB IN CLASSROOM FOR ACCESS CODE.

Tuesday

3/8

PUT UP YOUR BUILDING MY EMPIRE DO NOT DISTURB SIGN AND PROSPECT FOR TWO SOLID HOURS TODAY. FOCUS ON SERVING, NOT SELLING.

THIS WEEK:

TOP 3 THINGS I MUST ACCOMPLISH:

Wednesday

3/9

JOIN US AT NOON EASTERN FOR OUR WEDNESDAY WEBINAR - HOW TO GENERATE A SURGE OF LISTINGS FROM ONE OPEN HOUSE.

REGISTER AT PowerAgentWebinar.com

Thursday

3/10

TODAY IS POPCORN LOVER'S DAY! GET 5 TUBS OF GOURMET POPCORN AND DELIVER TO 5 TERRIFIC CLIENTS WITH A NOTE, "JUST WANTED TO POP BY AND TELL YOU HOW AWESOME YOU ARE! I'M HERE IF YOU NEED ME!"

POWER AGENT TOOL(S) I WILL USE:

Friday

3/11

USE THE CALL INTRO TO FARM DIALOGUE FOUND IN PROSPECTING TO REACH OUT TO THE FOLKS IN YOUR NEIGHBORHOOD FARM AND LET THEM KNOW YOU'LL BE STOPPING BY AT THE END OF THE MONTH. SEE IF THEY HAVE ANY QUESTIONS.

Saturday

3/12

TODAY IS PLANT A FLOWER DAY! DROP IN TO SEE FIVE CLIENTS WITH A SMALL POTTED FLOWER PLANT AND A NOTE THAT SAYS, "THANK YOU FOR HELPING MY BUSINESS GROW! I APPRECIATE YOU!"

#1 THING I NEED TO LET GO OF:

Sunday

3/13

TOMORROW IS NATIONAL PIE DAY! PLAN TO DROP IN TO SEE FIVE CLIENTS WITH A FRESH PIE AND A PIE CUTTER AND A NOTE THAT SAYS, "ANY WAY YOU SLICE IT - YOU'RE AN VIP CLIENT! THANK YOU."

NUMBER OF PEOPLE/FAMILIES I WILL SERVE:



GRATITUDE LIST:
