

MARCH 14TH TO MY POWER WEEK: MARCH 20TH, 2022



Monday

3/14 JOIN US FOR THE **POWER HOUR WITH** DARRYL COACHING CALL AT 11 EASTERN. CHECK THE COACHING CALL TAB IN **CLASSROOM FOR** ACCESS CODE.

Tuesday

3/15 **PUT UP YOUR** DREAMS TAKING FLIGHT DO NOT **DISTURB SIGN AND** PROSPECT FOR TWO SOLID HOURS TODAY. FOCUS ON SERVING, NOT SELLING.

THIS WEEK:

TOP 3 THINGS I MUST ACCOMPLISH:	
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Wednesday

3/16 JOIN US AT NOON EASTERN FOR OUR WEDNESDAY WEBINAR -YOUR 12 MONTH MARKETING CALENDAR FOR SUCCESS.

REGISTER AT PowerAgentWebinar.com

Thursday

3/17 ST. PATRICK'S DAY! DROP BY TO SEE FIVE CLIENTS WITH A SMALL GIFT BAG OF **GOLD FOILED CANDY** WITH A NOTE, "I'M LUCKY TO HAVE YOU AS A CLIENT! HAPPY ST. PATRICK'S DAY!"

POWER AGENT TOOL(S) I WILL USE:

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Friday

3/18 USE THE EXPIRED DIALOGUE IN THE PROSPECTING TAB AND COMMIT TO MAKING AT LEAST 5 CALLS TO **EXPIREDS TO SEE IF** THEY ARE READY TO MAKE A MOVE!

Saturday

3/19 IS REDX RIGHT FOR YOU?

CHECK IT OUT AT DARRYLSPECIAL.COM TO START A FREE TRIAL. A **GREAT RESOURCE FOR** FSBO & EXPIRED LEADS.

#1 THING I NEED TO LET GO OF:

Sunday

PREPARE THE THIRD OF THE "4 BEST PROSPECTING LETTERS" TO BE MAILED TO AT LEAST 100 PEOPLE IN YOUR GEO FARM AREA. (WE SUGGEST A FARM OF 300-500 DEPENDING ON BUDGET. LOOK AT REDX FOR GEO LEADS.)

NUMBER OF PEOPLE/FAMILIES I WILL SERVE:

GRAT	ITUDE	LIST
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