

MAY 16TH TO MY POWER WEEK: MAY 22ND, 2022



Monday

5/16 JOIN US FOR THE **POWER HOUR WITH** DARRYL COACHING CALL AT 11 EASTERN. CHECK THE COACHING CALL TAB IN **CLASSROOM FOR** ACCESS CODE.

Tuesday

5/17 PUT UP YOUR MAKING IT RAIN, DO NOT DISTURB SIGN AND PROSPECT FOR TWO SOLID HOURS TODAY. FOCUS ON SERVING, NOT SELLING.

THIS WEEK:

TOP 3 THINGS I MUST ACCOMPLISH:		

Wednesday

5/18 JOIN US AT NOON EASTERN FOR OUR WEDNESDAY WEBINAR -**HOW TO BECOME A** LISTING MACHINE IN 2022. REGISTER AT

PowerAgentWebinar.com

Thursday

5/19 **JOIN GALE AT 11 EASTERN FOR TECH** AND TRAINING THURSDAY! LOOK FOR THE ZOOM LINK IN YOUR WEBINAR **REGISTRATION TAB!**

POWER AGENT TOOL(S) I WILL USE:

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Friday

5/20 **USE THE EXPIRED DIALOGUE IN THE** PROSPECTING TAB AND COMMIT TO MAKING AT LEAST 5 CALLS TO **EXPIREDS TO SEE** IF THEY ARE READY TO MAKE A MOVE!

Saturday

5/21 **DOOR KNOCK AROUND** RECENT LISTINGS TO LET THE NEIGHBORS KNOW THERE IS ACTIVITY IN THE AREA AND WHAT HOMES ARE GOING FOR! THIS ONE STRATEGY EARNED A MEMBER 4 LISTINGS IN ONE **WEEKEND!**

#1 THING I NEED TO LET GO OF:

Sunday

5/22 TOMORROW IS LUCKY PENNY DAY - HONOR THIS BY LEARNING THE SHINY PENNY CONCEPT FOR WORKING WITH **BUYERS! CHECK IT OUT** IN THE PLAYING WITH **BUYERS TAB!**

NUMBER OF PEOPLE/FAMILIES I WILL SERVE:

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GRATITUDE LIST: