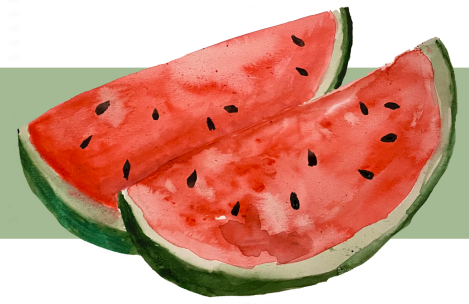


August



Committed to **Serving** – Not Selling, **Coaching** – Not Closing

SUN

MON

TUE

WED

THU

FRI

SAT



<p>1 Join us for the Power Hour with Darryl Coaching Call at 11 Eastern. Check the Coaching Call tab in classroom for access code.</p>	<p>2 Join us for a POWER AGENT® Exclusive BRAINSTORMING session with members from all over North America!</p> <p><small>PowerAgentWebinar.com</small></p>	<p>3 Join us for today's webinar, 7 Habits of Highly Effective REAL-TORS®, at Noon Eastern!</p> <p><small>PowerAgentWebinar.com</small></p>	<p>4 Tap into our Tech Training at 11 Eastern and learn how to get the most from your classroom.</p>	<p>5 Send the Neighborhood Market Report Letter to 50 people in your sphere or farm.</p>	<p>6 If you missed Tuesday's Brainstorm (or just want to review) – pop into Webinars On Demand to learn the top tips from your peers.</p>
<p>7 National SMILE Week Ahead! We love this! Look for fun August Smile Stops in Farming Tab of your Classroom to connect with top clients this month!</p>	<p>8 Join us for the Power Hour with Darryl Coaching Call at 11 Eastern. Check the Coaching Call tab in classroom for access code.</p>	<p>9 Tomorrow is National S'mores day! Deliver s'more fixings (graham crackers, chocolate, and marshmallows) to five great clients with a note, <i>"If you ever need s'more info on our market – call me!"</i></p> <p><small>PowerAgentWebinar.com</small></p>	<p>10 Join us for today's webinar, How to Recession Proof Your Real Estate Business, at Noon Eastern!</p> <p><small>PowerAgentWebinar.com</small></p>	<p>11 Is TheRedX right for you? Check it out! Click on REDX in your Classroom to start a free trial. Great resource for FSBO & Expired leads.</p>	<p>12 Research expires from 6 months ago and use the old FSBO –Expired dialogue in the Prospecting Tab to call and see if they are still interested in selling!</p>
<p>14 Tomorrow is Lemon Meringue Pie Day – Deliver a pie to five awesome clients with a note, <i>"Any way you slice it – you're an amazing client! Thank you!"</i></p>	<p>15 Join us for the Power Hour with Darryl Coaching Call at 11 Eastern. Check the Coaching Call tab in classroom for access code.</p>	<p>16 Tomorrow is World Honeybee Day. Stop by 3-5 great clients with a jar of local honey and a note, <i>"Thanks for BEE-ing an amazing client! When you need the buzz on the market, buzz me!"</i></p> <p><small>PowerAgentWebinar.com</small></p>	<p>17 Join us for today's webinar, A Surge of Listings is Coming: The 5 Best Strategies to Get Your Share, at Noon Eastern!</p> <p><small>PowerAgentWebinar.com</small></p>	<p>18 Ask your broker if there are any "Orphan" files from past agents that need attention, then introduce yourself to them as their new company contact. Look in Prospecting Tab for directions and dialogues.</p>	<p>19 Use the Expired Voicemail Dialogue found in Prospecting and commit to making at least 5 calls.</p>
<p>21 Tomorrow is National Burger Day. Invite a mentor or protégé (or both) out for a burger and a solid hour of connection!</p>	<p>22 Join us for the Power Hour with Darryl Coaching Call at 11 Eastern. Check the Coaching Call tab in classroom for access code.</p>	<p>23 Put up your Growing My Future Do Not Disturb sign and prospect for two solid hours today. Focus on serving, not selling.</p> <p><small>PowerAgentWebinar.com</small></p>	<p>24 Join us for today's webinar, How to DOUBLE Your Listing Inventory & Become a Listing Machine, at Noon Eastern!</p> <p><small>PowerAgentWebinar.com</small></p>	<p>25 Tap into our Tech Training at 11 Eastern and learn how to get the most from your classroom.</p>	<p>26 Reach out to 15 people from your sphere. Let them know that markets are shifting and ask if they have any questions or if there is a way you can help them.</p>
<p>28 Get strategic. We're about to enter the last quarter of the year. Are you on track? If not, review your business and action plan, and make necessary adjustments.</p>	<p>29 Join us for the Power Hour with Darryl Coaching Call at 11 Eastern. Check the Coaching Call tab in classroom for access code.</p>	<p>30 Tomorrow is National Trail Mix Day. Deliver bags of gourmet trail mix to five great clients with a note, <i>"Happy Trails! If you ever have a real estate question or need – I'm here for you!"</i></p> <p><small>PowerAgentWebinar.com</small></p>	<p>31 Join us for today's webinar, Set Yourself Up for Success this Fall: Your Real Estate Marketing & Farming Calendar for the 4th Quarter, at Noon Eastern!</p> <p><small>PowerAgentWebinar.com</small></p>		

Notes or Important Dates to Remember: