

To get a **full copy of today's session slides**, an **all-access 30-day pass** to the **replay**, and **full membership benefits**, visit **[www.TryThePowerProgram.com](http://www.TryThePowerProgram.com)**.

Hi there! 😊

**DARRYL DAVIS**  
SEMINARS

# WELCOME TO THE WEBINAR!

## SESSION TITLE:

## My notes from today's session:

## TOP TAKE-AWAYS

[illegible]

Thank you so much for attending today's webinar. I hope you found it **filled with value, ideas, and strategies you can put to work in your business starting TODAY!**

Daryl Davis



**Darryl Davis, CSP**  
**Real Estate Coach**

# NOTES

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In today's session, Darryl invited you to join our robust **POWER AGENT® Program**. This program is built to give agents like you the right tools, training, resources, and coaching – so you can do ANYTHING!

**In ANY market.**

**For just \$5 - you will get instant access to:**

- Weekly kickstart coaching calls with Darryl (Skills and Mindset)
- A National Directory of Power® Agents (Referral Base/Role-Playing Partners)
- Library of done-for-you marketing tools (Social media, flyers, postcards, letters)
- New Dialogues (Think scripts but NOT sales pitches)
- Full training library (Learn from Darryl, Experts, and Top Agents – all on demand)
- Access to a Supportive Community of THOUSANDS of success-minded agents (Sure Beats Flying Solo!)

**You'll also receive these bonuses:**

- Virtual Listing Presentation For Homeowners
- 1+ Hour Coaching Video, How to Deliver a Listing Conversation
- Darryl's Top Requested Dialogues
- Ultimate Farming Field Guide
- New Agent Success Starter Kit
- Top 100 Ideas to Get a Listing Today
- 184 Ways An Agent Earns Their Commission
- Webinar Slides
- And more!

**Get it all in your trial today for only \$5!**

You might be thinking – what's the catch?  
*No catch. No contract. No obligation.*

We just want any agent who has the willingness and desire to get to their next level to have access to affordable, reliable, easy-to-implement training, coaching, and tools.

That's it. That's why the \$5 for 30 days. That's why the low cost of \$47 per month after that. That's why it's a fraction of a FRACTION of one closing.

A bump in your business is TOTALLY worth that.

# action plan



# THIS WEEK



**If you're ready to take your business to the next level with more ease, confidence, and way less stress – then dive in today to get all of these benefits and more. We've got you covered!**

#### How We Can Support You:

- **Kick start your week on track with Monday Coaching Calls.** Tap into the perfect way to set your mindset and intentions for the week, get answers to questions, problem solve, and connect.
- **Easily navigate WHATEVER the market throws your way with current and timely topic training each week!** Never worry again that the market will catch you off guard. We do the heavy lifting and deliver the skills you need. PLUS, enjoy a full library of on-demand training at your convenience.
- **Feel supported and connected in our Members' Facebook Community.** Our network of agents is expansive – and so generous. In our Member Facebook Group, agents share strategies, success, questions, and lessons from real-world experience.

#### Tools and Resources You Can Instantly Use:

- **Save time and money with done-for-you, easily customizable marketing tools.** We're talking marketing, objection handling, prospecting, listing conversation, negotiating, working with buyers, time and money management – the works. Everything agents need to succeed – and then some.
- **Send and receive valuable referrals through a nationwide member directory.** Every week we're seeing agents refer valuable business to one another, find role-play partners, and more.
- **Increase your conversation conversion rates and get more listings and signed buyer agreements with 30+ proven scripts and dialogues.** Knowing what to say and how to say it has never been more important.

**TRY US – FOR 30 DAYS FOR JUST \$5!  
THEN JUST \$47 PER MONTH  
NO CONTRACT OR LONG-TERM  
OBLIGATION!**

**Start Your 30-Day Membership at  
[TryThePowerProgram.com](http://TryThePowerProgram.com)**

***Got questions?***  
**Call us today at 631-929-5555 or**  
**email us at**  
**[GaleC@DarrylSpeaks.com](mailto:GaleC@DarrylSpeaks.com).**

# GOALS

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NOTES

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## TO DO

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***What I like best about the POWER AGENT® Program is the monthly accountability. It helps you stay focused which is why I went from \$2 million to \$4.2 million. Every agents should take this course!***

- Dawn Mikulski, Baird & Warner

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# TWO REASONS TO CREATE MONTHLY GOALS:

- **More urgency.** In other words – when you know your goal is only good for 30 days or so, you're a little more on fire to get it done, right? Shorter term goals mean the clock is ticking! help you get out of bed more motivated each day, more inspired, and more FOCUSED on hitting your goal because that clock is ticking.
- **Less overwhelming:** Sometimes those 12-month goals just seem HUGE and out-of-reach. Instead, break them into bite-size to scale them down to something attainable so you can take the immediate action necessary to get the job done.

**Make sense?** Lastly, I want to share with you something I learned from Warren Buffet years ago ... Look at your life, relationships, career — all of it. Then ask yourself, if you were to design a life and career worth smiling about — what would that look like? What are the milestones that you can accomplish in the next 30 days that will help you move the needle to realize that ideal life worth smiling about? Work towards those milestones to hit your goals every 30 days then set new ones.




## Some Daily Activities to Keep You On Track

- Call 5 Past Clients
- Send 50 Letters
- Call 5 FSBOs
- Call 5 Expireds
- Call 5 Farm Residents
- Post Social Media Live Video
- Connect in Area Facebook Groups
- Cold Call Around New Competition Listing
- SMILE Stops with Gifts

### POWER AGENT® TIP:

*Find the full activity chart in the Time Management tab of your Classroom.*



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**Type "Script" in the search bar in your classroom to find more than 30 Scripts/Dialogues to make picking up the phone so much easier.**

Blank lined paper for writing.

Daryl Davis

**REMEMBER!**

*You are*  
DOING  
GREAT