

SEPTEMBER 19TH TO MY POWER WEEK: SEPTEMBER 25TH, 2022



Monday

9/19 JOIN US FOR THE **POWER HOUR WITH** DARRYL COACHING CALL AT 11 EASTERN. CHECK THE COACHING CALL TAB IN **CLASSROOM FOR** ACCESS CODE.

Tuesday

9/20 RESEARCH EXPIREDS FROM 6 MONTHS AGO, AND USE THE OLD FSBO/EXPIREDS **DIALOGUE IN THE** PROSPECTING TAB TO SEE IF THEY ARE STILL INTERESTED IN SELLING!

THIS WEEK:

| TOP 3 THINGS I MUST ACCOMPLISH: | | |
|---------------------------------|------------|--|
| | \bigcirc | |
| | | |
| | | |

Wednesday

9/21 JOIN US AT NOON EASTERN FOR OUR WEDNESDAY WEBINAR, "HOW TO USE THE **UPCOMING HOLIDAYS** TO GENERATE MORE BUSINESS." **REGISTER AT:**

PowerAgentWebinar.com

Thursday

9/22 IT'S NATIONAL ICE CREAM CONE DAY. DELIVER A GALLON OF ICE CREAM AND A BOX OF CONES TO 5 GREAT CLIENTS WITH A NOTE, "FOR THE SCOOP ON THE MARKET. CALL ME ANYTIME!"

POWER AGENT TOOL(S) I WILL USE:

| \bigcirc |
|----------------|
| |
| \bigcirc |

Friday

9/23 CONTACT 10-20 PAST CLIENTS AND LET THEM KNOW ONE OF THE SERVICES YOU PROVIDE IS A NEIGHBORHOOD MARKET REPORT SO THAT THEY CAN KNOW THE **CURRENT VALUE OF** THEIR HOME.

Saturday

9/24 IS THEREDX RIGHT FOR YOU? CHECK IT **OUT! CLICK ON REDX** IN YOUR CLASSROOM TO START A FREE TRIAL. GREAT RESOURCE FOR FSBO & EXPIRED LEADS.

| #1 | THING I | NEED | TO | LET | |
|--------|---------|------|----|-----|--|
| GO OF: | | | | | |

Sunday

9/25

PREPARE OCTOBER **NEWSLETTERS TO GO OUT TO YOUR SPHERE** AND FARM. IF MAILING, POP BY THE POST OFFICE; IF EMAILING, SCHEDULE THEM TO GO OUT ON OCTOBER 1ST.

NUMBER OF PEOPLE/FAMILIES I WILL SERVE:

NEWS

