



Monday

Tuesday

THIS WEEK:

10/17
JOIN US FOR THE
POWER HOUR WITH
DARRYL COACHING
CALL AT 11 EASTERN.
CHECK THE COACHING
CALL TAB IN
CLASSROOM FOR
ACCESS CODE.

10/18
PUT UP YOUR "DO
NOT DISTURB
ZOMBIES" SIGN AND
PROSPECT FOR TWO
SOLID HOURS TODAY.
FOCUS ON SERVING,
NOT SELLING.

TOP 3 THINGS I MUST ACCOMPLISH:

Wednesday

Thursday

10/19
WEBINAR WEDNESDAY!

FIND THIS WEEK'S
TOPIC AND TIME AT:
POWERAGENTWEBINAR.COM

DON'T FORGET TO
DOWNLOAD YOUR
WORKBOOK!

10/20
PICK ONE FLYER OR
LETTER FROM THE
PROSPECTING TAB
AND SEND IT TO AT
LEAST 100 PEOPLE
IN YOUR MARKET.

**POWER AGENT TOOL(S)
I WILL USE:**

Friday

Saturday

10/21
BECOME A MASTER AT
PROSPECTING
DIALOGUES THAT
WORK! DOWNLOAD ALL
THE DIALOGUE FILES
FROM THE
PROSPECTING TAB AND
PRACTICE THEM THIS
WEEKEND.


10/22
IT'S NATIONAL NUT
DAY. BRING A BAG OF
GOURMET NUTS TO
FIVE TOP CLIENTS
WITH A NOTE, "I'M
NUTS ABOUT HELPING
MY CLIENTS GET THE
MOST FROM THEIR
INVESTMENTS!"

**#1 THING I NEED TO LET
GO OF:**

Sunday

10/23
PREPARE NOVEMBER
NEWSLETTERS TO GO
OUT TO YOUR SPHERE
AND FARM. IF
MAILING, POP BY THE
POST OFFICE; IF
EMAILING, SCHEDULE
TO GO OUT
NOVEMBER 1ST.

**NUMBER OF
PEOPLE/FAMILIES I
WILL SERVE:**



GRATITUDE LIST:
