LETTER 12

Dear Lucky,

Just letting you know that I am still actively working to sell your home.

I have enclosed the latest ad. Please look over it and give my assistant a call if you have any questions or suggestions.

The market is a little slow right now, but things seem to be picking up. It is a good sign that interest rates are on the decline. This will renew public interest in the real estate market in general and home purchasing in particular.

Remember to let me know if an agent shows your home so that I can follow up and encourage them to sell it.

Sincerely,

DARRYL DAVIS