LETTER 18

Dear Lucky,

I have talked to a couple of buyers about your home this week, and I wanted to update you on the situation.

Several people inquired about a different home and I have the opportunity to describe yours as well. Right now, I am not sure what they will buy or when.

I have enclosed the latest ads for you to look at. Please keep in mind that while we may not always be advertising your home, we will be advertising a similar home to generate phone calls.

I will stay in touch and keep you informed. In the meantime, if you have shown your home to someone, please remember to let me know. Thank you!

Sincerely,

DARRYL DAVIS