

# MAY



Committed to **Serving** – Not Selling, **Coaching** – Not Closing

SUN

MON

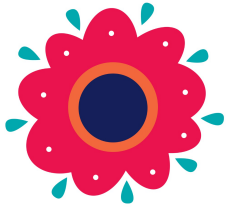
TUE

WED

THU

FRI

SAT



<p>7. Door knock around recent listings to let the neighbors know there is activity in the area and what homes are going for! A Power Agent® just did this and got 4 leads in one hour!</p>	<p>1. Join us for the Power Hour with Darryl Coaching Call at 11 Eastern. Check the Coaching Call Tab in Classroom for access code.</p>	<p>2. Join us for a Power Agent® Exclusive BRAINSTORMING session with members from all over North America! Check your webinar registration dashboard for join link.</p>	<p>3. Wednesday Webinar! Find this week's topic and time at: <a href="http://PowerAgentWebinar.com">PowerAgentWebinar.com</a> *Don't forget to download your workbook!</p>	<p>4. Grab your social media tools for May by typing 'May' in the search bar of the classroom! Download the pieces you like, customize, then start sharing!</p>	<p>5. Send out personalized handwritten thank you notes to at least 5-10 past clients.</p>	<p>6. It's National Barbeque Month! Stop by at least 5 clients with a bottle of barbeque sauce and a note that says, "The market is HOT! Thanks for being a great client!"</p>
<p>8. Join us for the Power Hour with Darryl Coaching Call at 11 Eastern. Check the Coaching Call Tab in Classroom for access code.</p>	<p>9. Join us at 11AM Eastern with our friends from REDX! Check your webinar registration dashboard for join link.</p>	<p>10. Wednesday Webinar! Find this week's topic and time at: <a href="http://PowerAgentWebinar.com">PowerAgentWebinar.com</a> *Don't forget to download your workbook!</p>	<p>11. Share a client success story on social media. Use their photo and testimonial – or a video from them is even better! Use VideoAsk to capture video testimonials.</p>	<p>12. Become an Open House Expert! Type Open House in the search of the classroom, then watch the webinar and look at all the guides and resources – then create a plan to schedule open houses over the next 30 days.</p>	<p>13. Use the Call Intro to Farm dialogue found in Prospecting to reach out to the folks in your neighborhood farm and let them know you'll be stopping by soon.</p>	
<p>14. Mother's Day – Call or text the moms in your life and if you ARE a mom – take the day OFF! 🌻</p>	<p>15. Join us for the Power Hour with Darryl Coaching Call at 11 Eastern. Check the Coaching Call Tab in Classroom for access code.</p>	<p>16. Put up your Dreams Taking Flight Do Not Disturb Prospecting Sign and prospect for at least an hour.</p>	<p>17. Wednesday Webinar! Find this week's topic and time at: <a href="http://PowerAgentWebinar.com">PowerAgentWebinar.com</a> *Don't forget to download your workbook!</p>	<p>18. Contact 10-20 past clients and let them know that one of the services you provide is a Neighborhood Market Report, so they know the value of their home.</p>	<p>19. Deliver packets of wildflower seeds to five great clients with a note, "The market is booming (and blooming)! I'm always here to help! Thank you for being a great client!"</p>	<p>20. Is REDX right for you? Click on the REDX Tab in your Classroom to start a free trial. Great resource for FSBO &amp; Expired leads!</p>
<p>21. Host an open house. Be sure to print collateral from the Classroom that makes the home buying process fun like Buyopoly and the Home Moving Guide to have available for guests.</p>	<p>22. Join us for the Power Hour with Darryl Coaching Call at 11 Eastern. Check the Coaching Call Tab in Classroom for access code.</p>	<p>23. Put up your 'My Dreams Taking Flight Do Not Disturb' sign and prospect for two solid hours today. Focus on serving, not selling.</p>	<p>24. Wednesday Webinar! Find this week's topic and time at: <a href="http://PowerAgentWebinar.com">PowerAgentWebinar.com</a> *Don't forget to download your workbook!</p>	<p>25. It's National Wine Day. Deliver a nice bottle of wine to 5 top clients with a note, "Cheers to you and your referrals! Thanks for being a great client!"</p>	<p>26. Create a lead magnet using the guides in your classroom – Buyer's Guide, Seller's Guide, Moving Guide, etc. and offer it for free in exchange for email addresses.</p>	<p>27. National Sunscreen Day! Stop by 10 past clients with a bottle of sunscreen and a note saying, "Here to help you always be protected in your real estate decisions! Happy Summer!"</p>
<p>28. Check out the exclusive coupons we've developed for you in the Vendor Tab of your classroom!</p>	<p>29. Happy Memorial Day! Be sure to search the toolbar in your classroom to find social graphics to share to honor those who served!</p>	<p>30. Join us for the Power Hour with Darryl Coaching Call at 11 Eastern. Check the Coaching Call Tab in Classroom for access code.</p>	<p>31. Wednesday Webinar! Find this week's topic and time at: <a href="http://PowerAgentWebinar.com">PowerAgentWebinar.com</a> *Don't forget to download your workbook!</p>	<p>Notes or Important Dates to Remember:</p>		

